

## **Osblock advantages for Contractors**

This document aims to highlight some undeniable advantages of the Osblock system. There is often a tendency to look at alternative solutions solely from a price perspective compared to traditional methods, but the benefits are never found only on the face of the invoice. It is often the additional costs that we avoid or those that we do not see accumulate that make a site profitable. Here is what lies behind the logical choice of Osblock.

### **Promotional benefits / business strategy**

- Offer a product that stands out from its competition
  - It is difficult to stand out in the field of building envelope, as the alternative options are limited.
- Possibility of positioning yourself as a Prestige / Top-of-the-range builder thanks to the properties of Osblock (Strength-Insulating Value-Watertightness)
  - Most residences considered high-end, or prestige are often still built with the minimum standard wall composition required by the building code which constitutes 2x6 wool-insulated walls with an R-4 panel on the outside. Value-added products are more often aesthetic additions.
- Opportunity to have a new clientele
  - Several customers are now looking for walls that are different from current traditional constructions for multiple reasons (ecological, structural, energy savings, speed of assembly, respect of deadlines)
- Add a new niche to your current model
  - Being an Osblock installer also allows you to be referred on certain projects in your territory of operation. It also allows you to offer your current customers an additional option that can sometimes better meet these needs.

## **Benefits on site**

### o A single delivery for several construction steps

- Indeed, the equivalent of your 2x6, R-4 panels, wool, vapor barrier, furings and lintel are delivered to the site in a single step thus avoiding multiple deliveries with the risk of error and loss of time it behaves.

### o Quick installation

- Osblock walls are set up at a rate of approximately 150 blocks per day (1200 pc of walls) with a crew of 3 people. On walls with no openings such as a garage this can reach over 200 blocks per day.

### o Few tools needed

- Chainsaw, screwdriver, level and foam gun are the only tools necessary for the assembly of Osblock walls which considerably reduces the setting time on the site and also reduces the clutter of the premises.

### o Little or no waste

- An Osblock site does not require a waste container, because we work with a single product that we reuse each time
- The only thing generated by an Osblock construction is the sawdust that collects on the ground and that can be collected in a garbage bag at the end of the day.
- As we always work from the floor, we do not walk everywhere on the site, and we do not dirty everywhere with mud outside the structure.

### o Flexibility and versatility

- Modifications to the plan are easily carried out, as there is no need to respect the places of the openings which can be easily modified even once made.

### o Increased structuring capacity

- With 7000 lbs per linear foot support, Osblock often avoids adding a column to support high loads

### **Advantage in project management**

- o Use of less labor
  - Teams of only 3 people can build any Osblock project since the walls are climbed from the bottom to the top, one block at a time. Less experienced workers can be maximized since the risk of errors is almost non-existent.
- o Safety of the site at the end of the day facilitated
  - Walls less than 4 "do not need to be braced and late-day pickup is easy as there is only one pallet of blocks to cover, and tools are minimal to pick up.
- o Decreased inspections
  - Compliance inspections are faster and only done at the end of the wall erection since the structure, insulation and waterproofing are done at the same time. In addition, the risk of errors is low, due to the simplicity of the concept.
- o Risk of infiltration or mold
  - Temperature being an enemy for construction sites, the risks of closing walls with high humidity are avoided due to the Osblock waterproof system and the fact that you install the structure, insulation and waterproofing at the same time.
- o Alternative for the space or small access issues
  - Osblock can be an attractive option when the site is located in a restricted traffic area or in city centers where multiple deliveries are an issue.
  - Work sites in remote regions (Outfitters, Grand-Nord, Islands) are also conducive to the use of Osblock since the transport of the blocks can be done from barge, sled or small trailer and the site does not require electricity.

In conclusion, choosing Osblock does not only serve your client, but it can also be an effective method of saving on costs other than those of materials and offering you and your team projects that are easy to carry out, saving you money. in efficiency and make your life easier. Who would say no to that?